

To : All Valued Customers and Business Partners
From : Chief Executive Officer, MAB Kargo Sdn. Bhd.
Ref : CSM/1.7/2023/CIR/23
Date : 23 May 2023
Re : REVISION OF TERMINAL HANDLING RELATED CHARGES FOR CARGO
TERMINALS OPERATED BY MASKARGO.

Dear Valued Customers and Business Partners,

We wish to advise of the following revised cargo terminal handling charges, effective 01 July 2023:

1. TERMINAL CHARGES (TC) FOR LOOSE CARGO

Station	Current (MYR/kg)	New rate (MYR/kg)
KUL	0.30 Min. charge: MYR 30	0.33 Min. charge: MYR 33
Other Stations	0.22 Min. charge: MYR 22	0.25 Min. charge: MYR 25

2. OTHER TERMINAL RELATED CHARGES (ALL STATIONS)

All Stations	Current (MYR/kg)	New rate (MYR/kg)
Security Screening Charges (Loose)	0.15 Min. charge: MYR 15	0.18 Min. charge: MYR 18

Remarks:

1. "Other Stations" refers to MASKargo stations in PEN, KCH, MYY, SBW, BTU, BKI, TWU, SDK, LBU and LGK.
2. For SLAC Terminal Charges in KUL and PEN, the rates remain the same until further notice.

The revision is necessary due to the following:

- i. The increase of operational costs due to revision of minimum wages effective 01st May 2022 which constitute the bulk of cargo terminal operations cost.
- ii. To keep up with current inflation rates which have driven overhead cost high in spite of multiple cost containment initiatives.
- iii. Improved operational resilience by incorporating more robust Business Continuity Plans (BCP) elements in our processes and facilities to prepare for future challenges.
- iv. To fund future investments for better service deliveries and improve overall handling efficiency including extension of ULD build up area for freight forwarders in PEN and KUL.
- v. The upkeep and maintenance of equipment and facilities in all cargo terminals throughout Malaysia
- vi. Introduction of automation and digital initiatives for improved customer experience.

We truly appreciate your understanding on the revision of the charges and we seek your continuous support of MASKargo.

Thank you.

Best regards,

A handwritten signature in black ink, appearing to read "Mark Jason Thomas".

MARK JASON THOMAS
Chief Executive Officer
MAB Kargo Sdn. Bhd.

Cc: Head of Cargo Operations, MAB Kargo Sdn. Bhd.
 Head of Sales, MAB Kargo Sdn. Bhd.
 Head of Strategy & Business Development, MAB Kargo Sdn. Bhd.
 Airfreight Forwarders Association of Malaysia